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#### The Introduction of

Beijing Pawer Yochuang Electronic Technology Co. Ltd. is a Chinese high-tech enterprise with integrated research and development (R&D), production and sales operations. The pick and place machine, SMT's main equipment, is our key research and development equipment.

Our vision is to become an enterprise which makes cost-effective domestic pick and place machine of our own and we intend to break the current situation of international monopoly.

We have maintained the philosophy of being patriotic, pragmatic, innovative as well as serving the society. The products of pick and place machine on sale are not only appreciated by small and medium-sized enterprises at home, but also very well received by consumers abroad.



#### The Course of Development

#### Contact with SMT equipment

It is the first time for us to make contact with SMT peripherals and set about production and sale, and continue to pu-sh forward under continuous pratice.

### The advent of the first generation of pick and place machine

The first generation of si-m ple desktop machine wh-ic h can be used for mark-et sale was successfully de-v eloped and at the same ti me was launched to the m arket in 2010. And guid-ed by customers' real nee-d s, we continue to press a head.

#### The advent of multifunction pick and place machine

Multi-function pick and pl-a ce machine is not only m ountable but can precis-ely mount the sophisticat-ed in tegrated circuit chips, the first generation of whi-ch w as developed in 2015 and marked a groundbrea-king one at home, building an excellent reputation of dom estic machine from then on.

#### The invention of smart pick and place machine

The invention of smart pick and place machin e innovates the way of programming. Both of the speed of the programming and the efficiency of mounting have been greatly improved, making it more userfriendly and intelligent.

### The invention of smart high-speed pick and place machine

The emergence of the se-cond generation of smar thigh-speed pick and place machine has largely improved the efficiency of programming and of mounting. Besides, the ability to mount ultrahigh electronic components with in 20mm makes pick and place machine more wide ly used.

2020

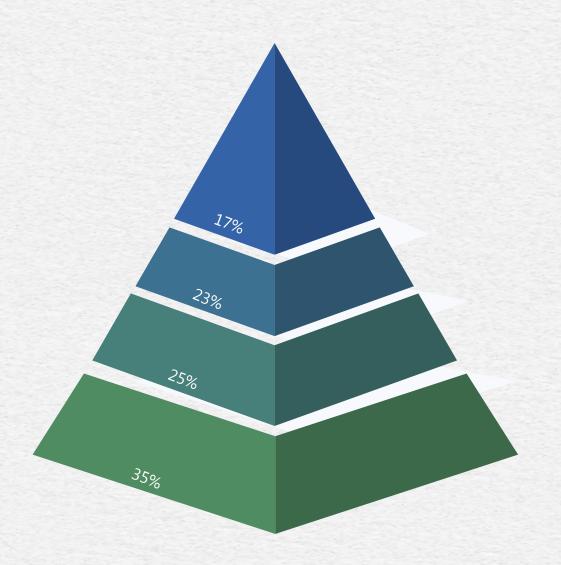
2018

2004 2010

2015

#### An Overview of Current Models

Universality, high-precision, high-efficiency and high-smartness





Pick and Place Machine with Four Heads

It is the main machine for PCB proofing in small volume of production.



Pick and Place Machine with Six Heads

This type of machine runs at a medium speed and is of high precision, and it is universal for different requirements.



Pick and Place Machine with Eight Heads

This high-precision, universal machine can be applied to the demand for mass production according to different requirements.



Innovative DU Series—Universal Pick and Place Machine at a High Speed

In addition to meeting the basic needs, this type of machine is able to mount ultra-high electronic components up to 20mm.

# Basic Elements of SMT Pick and Place Machine

Several core elements you must know for purchasing machines

## The Most Essential Elements of A Qualified Pick and Place

Basic

elements

place machine

pick and

Machine

Before purchasing a machine, we must carry out a reasonable appraisal and consideration of the most essential performance. The quality and price varies vastly due to the multiple brands, so customers can't even figure out how to choose one which is most suitable for him-s elf. And it is very necessary for you to make full preparation before purchasing.

Then how can we choose a machine suitable for ourselves?









The resistor and capacitor above 0402 can not represent the accuracy of the machine. The mounting accuracy and repeated mounting accuracy referred mean whether the precision chip with the lead pitch of 0.3mm can be accurately mounted. And the process can be completed without a second adjustment in a row for ten times.

After adjusting the program, the rate of finished products is higher than 99.5% under the condition of continuous 24-hour mounting.

The degree of manual involvement in the process of programming is less than 15%, most of the work is undertaken by the software part of the machine and completed automatically.

It refers to the mounting efficiency of the equipment per hour,namely the number of components to mount in unit time under the premise of ensuring the stability,for example, with stopwat-ch timing, the mounting efficiency of the machine is 100 / 25 \* 3600 = 14400 pc/h based on the calculation of 25 seconds for 100 pieces.

#### Introduction of Accuracy Unit

0.05mm

Mounting Accuracy

0.02mm

Repeated Accuracy

0.01mm

Positioning Accuracy

24h

Non-stop Work

#### HW-T4-50F/44FX

Independent high-speed multi-function machine with four heads which can hold 50/44 feeders

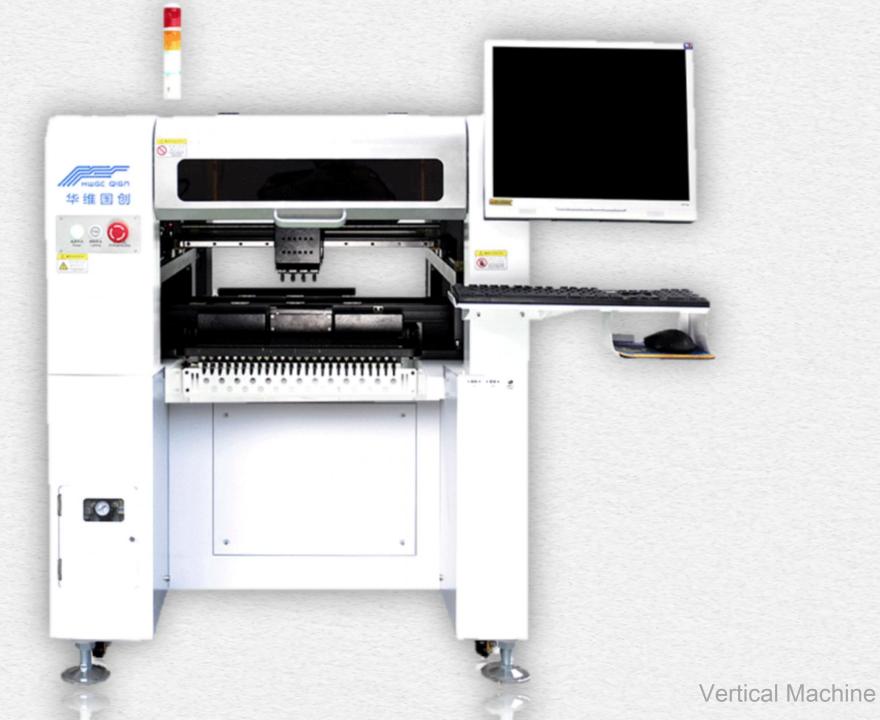


## The Real Shot from the Front





# The Real Shot from the Front





Heavy Load Anchor with Reinforced Piers



**Dimension** 

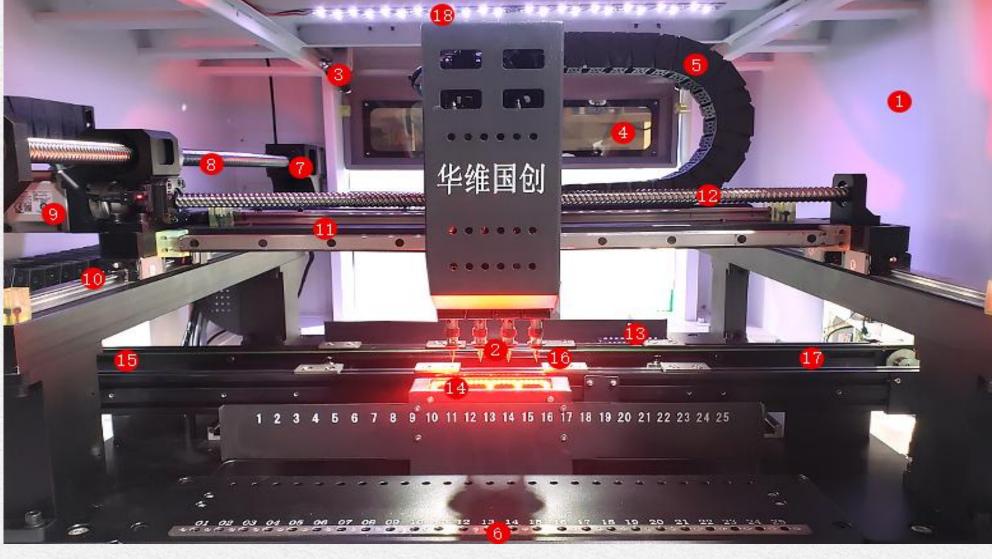
of the Machine





#### Structure

of the Machine

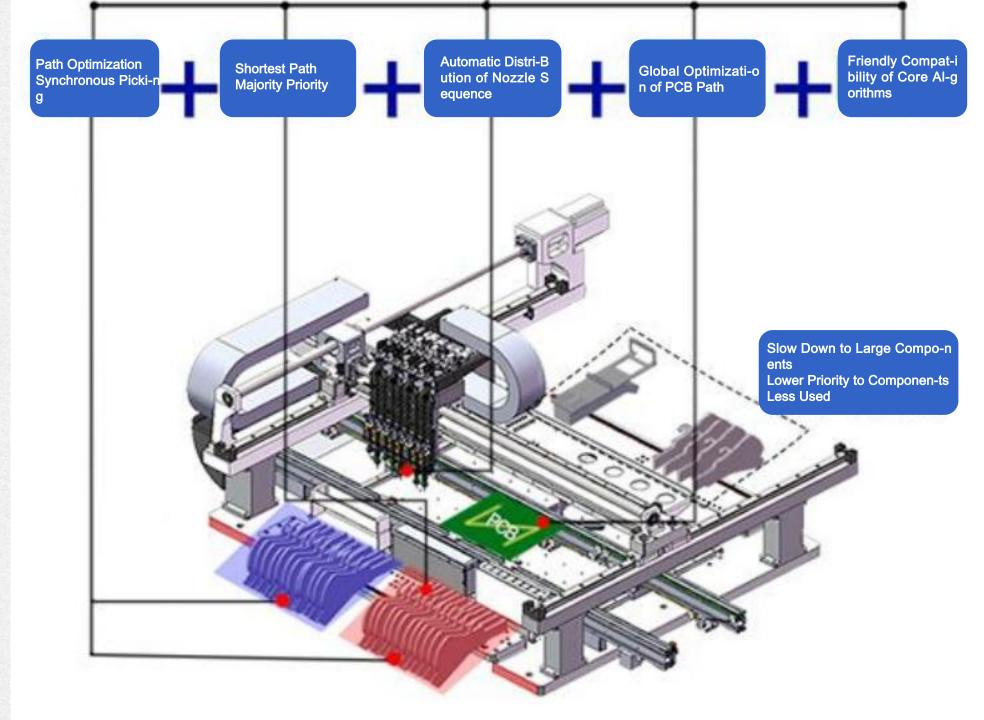


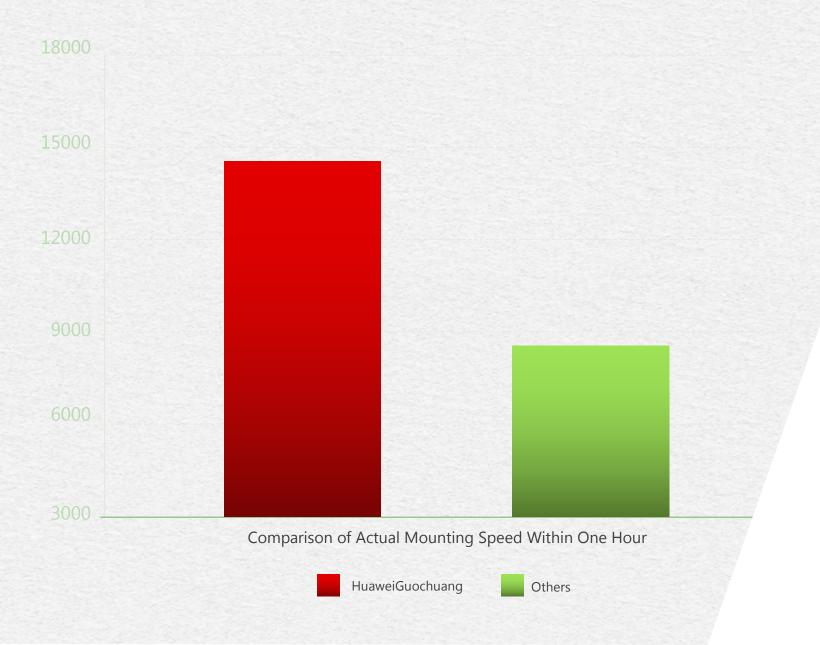
1.Housing 2.Placement Heads 3.Pneumatic Support Bar 4.Safety shield 5.Flexible Silent Cable Carrier 6.Feeder Slots 7.Servo Motor of Y Axis 8.Ground Ball Screw of Y Axis 9.Servo Motor of X Axis 10.Linear Motion Guide of Y Axis 11.Linear Motion Guide of X Axis 12.Ground ball screw of X axis 13. 5MP HD Camera 14.1MP Fast HD Camera 15.Waiting Area 16. Mounting Area 17. Exiting Area



**Mounting Project Optimization** 

#### System





\*The speed is the actual mounting speed calculated by manual hand-held stopwatch within one hour, so as to eliminate the possibility of exaggerating the data with false mark in the software.

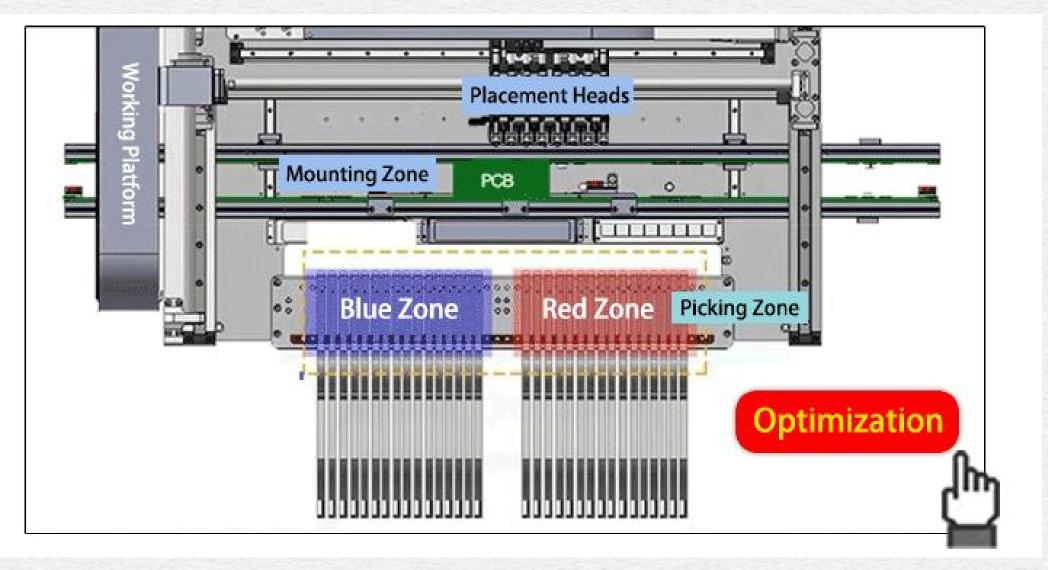
# **Competitive Comparison**

of Mounting Efficiency

#### Product Advantages

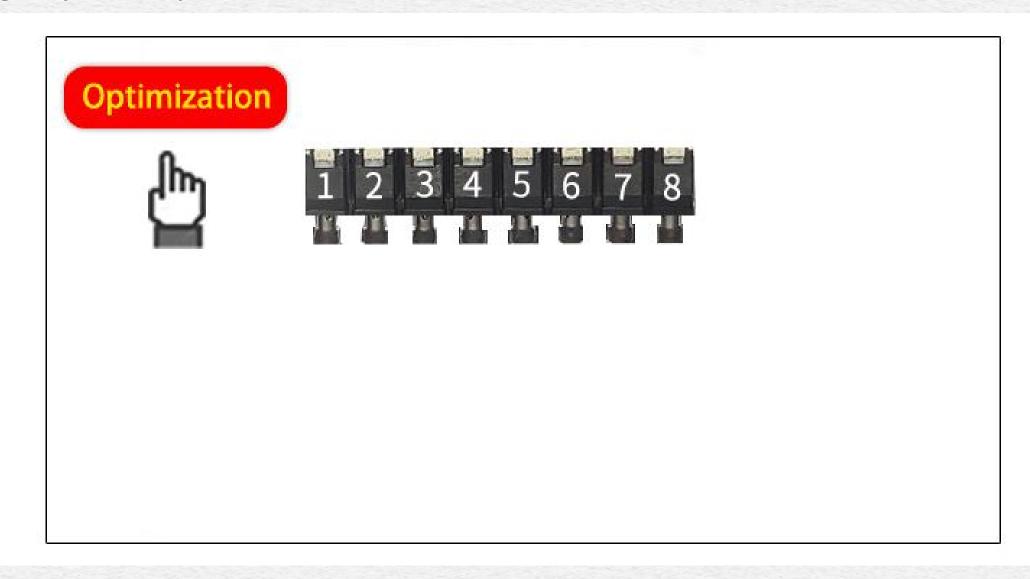
Software

Intelligent optimization makes the troublesome distribution of multiple components' feeding more efficient and logical, compared with the traditional manual method.

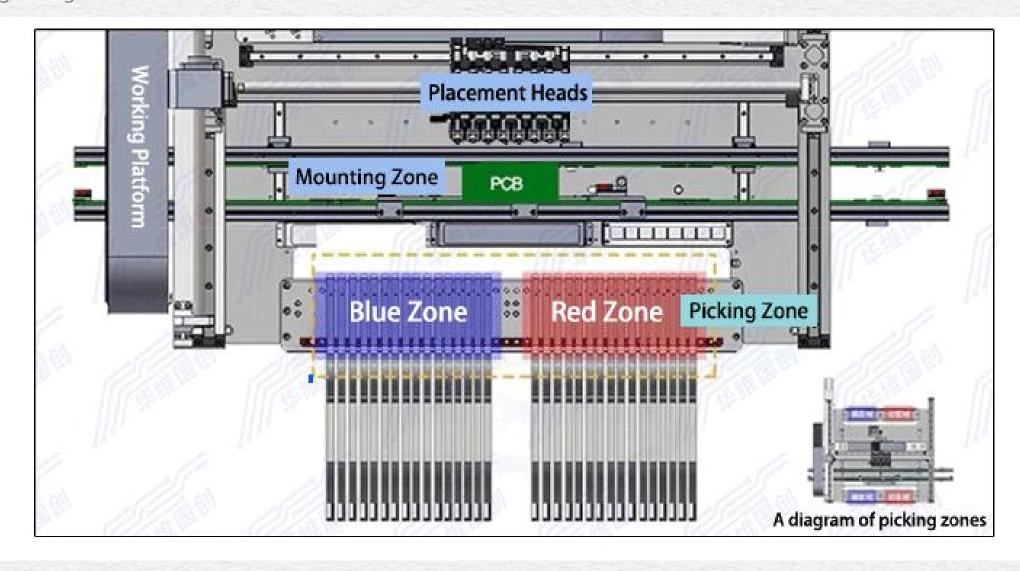


Automatic optimization of feeders' installation positions tackles the problem of tedious mannual distribution perfectly

Select nozzle models intelligently according to BOM, and update the position number of corresponding nozzle in the program synchronously.

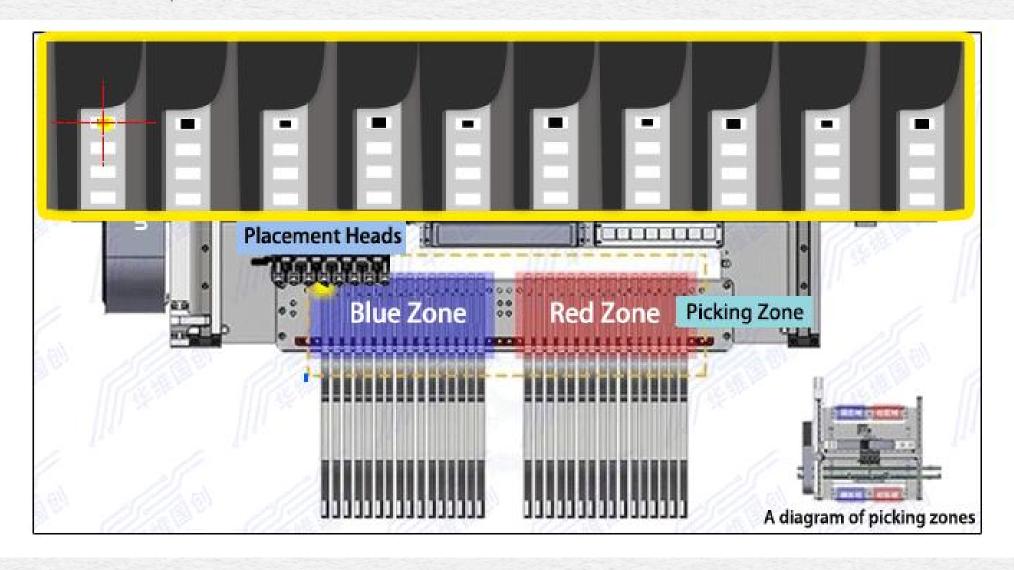


The seamless connection between feeding and picking is achieved by the one-click optimization implemented by intelligent algorithms.



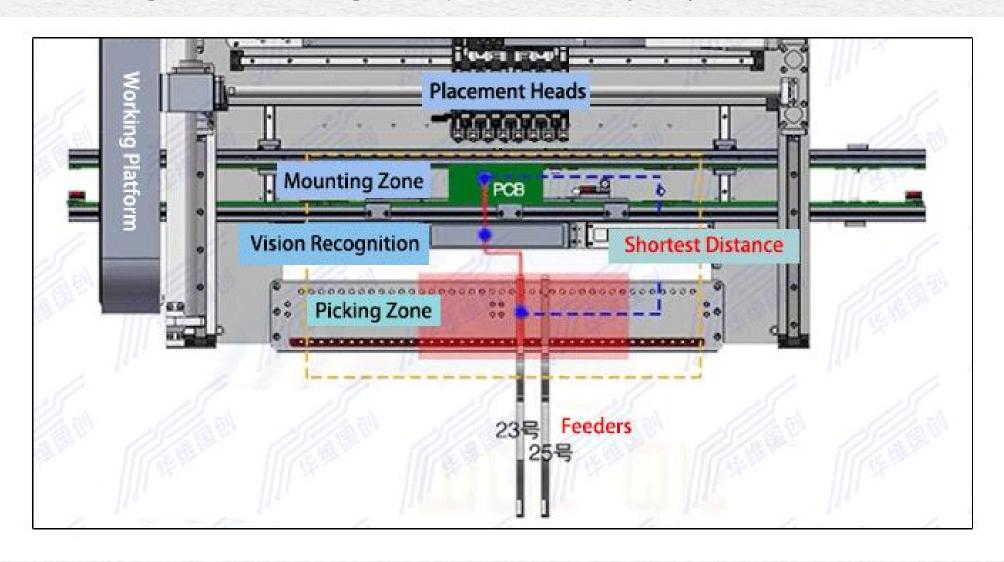
Concurrent picking with multiple heads, which maximize the efficiency of picking

The meaning of this function: It can save 30% programming time costs and greatly improve efficiency by fast, efficient and accurate one-click operation.



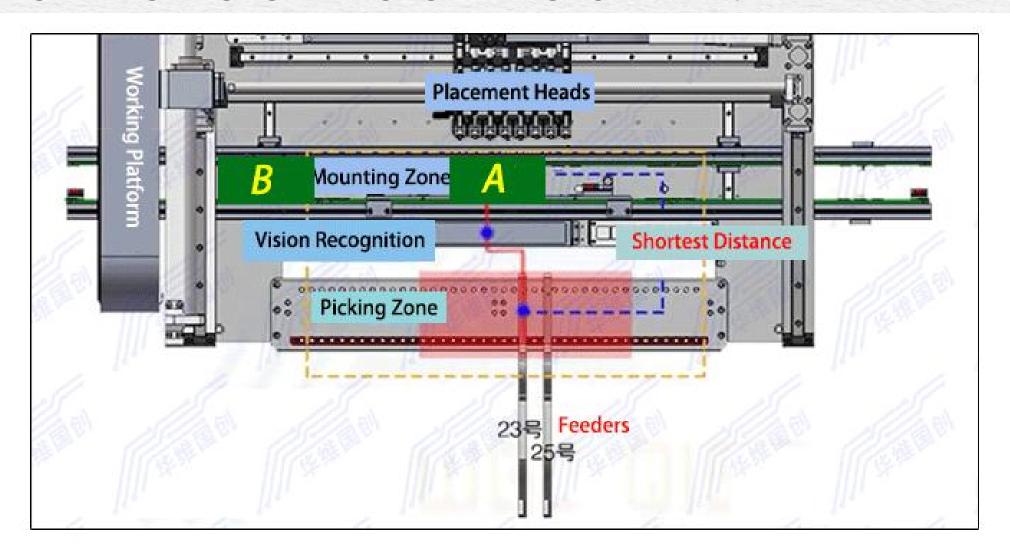
Automatic calibration of feeder picking coordinates

Using the system's intelligent algorithm, HuaweiGuochuang mounting system can help you make it with just one click instead of conducting tests and distributing the complex and massive layout by hand.



Full automatic layout of the shortest path for mounting

In order to save time costs as much as possible and realize high energy efficiency, we divide the entry process into three stages including waiting stage, mounting stage and exiting stage for finished products.



Three-stage entry

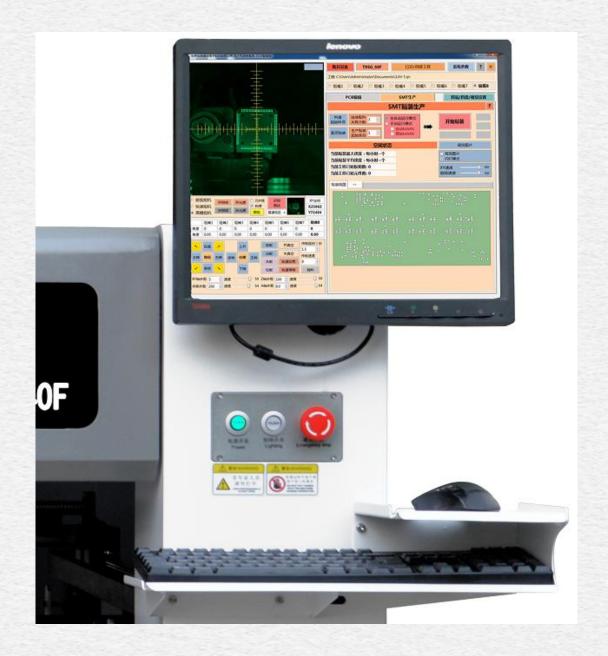
#### Details of Products

True precision, true high-efficiency and true smartness

#### Industrial Computer

17-inch display, keyboard amd mouse.

User-friendly OS already installed, supports WinXP / Win7, vision programming and PCB file importing etc.



# Precision Ball Screw and Linear Motion Guide

The use of imported precision ball screw and linear motion guide, will bring long term maintenance-free operation, high accuracy and noise-free runnning, improves the machine performance effectively.

Guarantee the mounting accuracy of 0201-0402,QFN,QFP and BGA.

Achieve high stability of 24-hour continuous work without downtime, considerably improving the productivity.



# High Durable Cable Carrier and Flexible Cable

Use the same type of cable carriers bearing up to 10 million constant motions as imported machines.

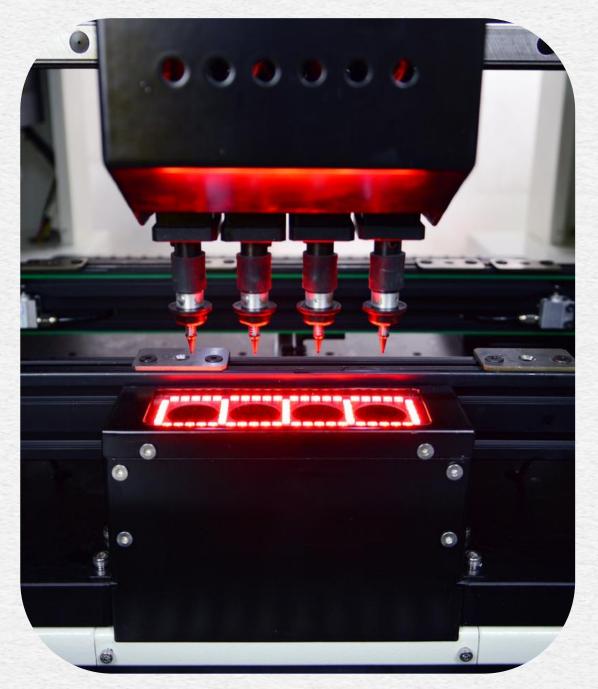
Igus flexible cables designed for industrial motion application, which can resist a range of dangerous conditions, like extreme temperatures and oil, and can handle any type of motion, including horizontal, torsional or high speed, ensure the reliable connection of the electrical circuit in high-speed reciprocating motion.



#### HD Camera

Professional imported 5MP industrial calibration HD camera used for mounting chips and its supporting 5MP distortion-free induatrial vision HD lens.

Four 1MP industrial fast recognition cameras which can increase efficiency significantly by simultaneous recognition of 4 placement heads.



#### **Product Specification**

Software part

Model	HW-T4-50F / HW-T4-44FX
Number of Placement Heads	4(high-accuracy)
Number of IC Trays	48
Number of Feeders	50/44(subject to 8mm feeder)
Positioning Accuracy	0.01mm
Repeated Mounting Accuracy	0.02mm
Range of Mounting Speed	7000-8000Pcs/h
Applicable Components	resistor,capacitor,chip,lamp bead etc.
Supported Maximum Area of PCB	(50F)350*190mm /(44FX)350*280mm
Feeders	electric feeder, pneumatic feeder, vibrating feeder, IC tray etc.
Recognition Devices	mark camera x1,fast recognition camera x4, high-precision camera x1
Maximum Height of Applicable Components	≤7mm
PCB Convey Mode	three-stage entry,automatic connection from left to right, automatic PCB positioning
Mark Positioning	manual / automatic
Programming Method	automatic programming after manually importing files of PCB coordinates
Control System	HuaweiGuochuang control system
Maximum Step Length of XY Axis	629mm*679mm
Tracks of XY Axis	double linear motion guide + double ground ball screw
Motion Mode of XY Axis	intelligent linkage of acceleration and deceleration of curve and line, integrated linear interpolation algorithm

Price	
Control Computer	industrial control computer with Intel high-performance processor
Adjusting Method of Tracks	electric
Range of Nozzle Buffer	4.5mm
Maximum Step Length of Z Axis	20mm
Range of Angle for Components	±180°
Motor	AC Servo Motor
Driver	high-speed DSP driver
Air Supply Requirements	oil water filter,≥ 50L,dust filter and air pressure stabilizer etc.
Vacuum Supply of Nozzle	Japanese CKD vacuum generator integrating the high-speed vacuum burst function
Range of Air Supply Pressure	0.5-0.6mp
OS	Independent research and development SMT intelligent OS based on Windows
Vision Display	17-inch industrial control display
Cable	German Igus durable flexible cable ( 10 million times )
Power Supply	220V 50/60Hz
Average Power	600W
Machine Dimensions	desk machine 1140*900*900mm vertical machine 900*1140*1340mm
Weight	(desk machine)210kg (vertical machine)280kg

#### **Software Operation**

Reduction of errors caused by manual edit and achievement of intelligent programming

#### Operating Manual

1 /

#### **Create production project and set mark points**

Import the .CSV file exported from PCB files, generate project coordinates through four corner coordinate positioning, and automatically generate mark points. Through the packaging library, the layout of material station and nozzle can be generated intelligently, and the picking parameters and mounting parameters can be generated at the same time, greatly improving programming speed.

#### Install feeder / nozzle

Install the corresponding feeders of electronic components and nozzles according to the assigned station of the system.

#### Calibrate feeder picking coordinates intelligently

One-click operation without manual work. It can automatically calibrate installed feeder picking coordinates. Originally, it took an hour, but through the function of automatic scanning, it could be completed in a few minutes.

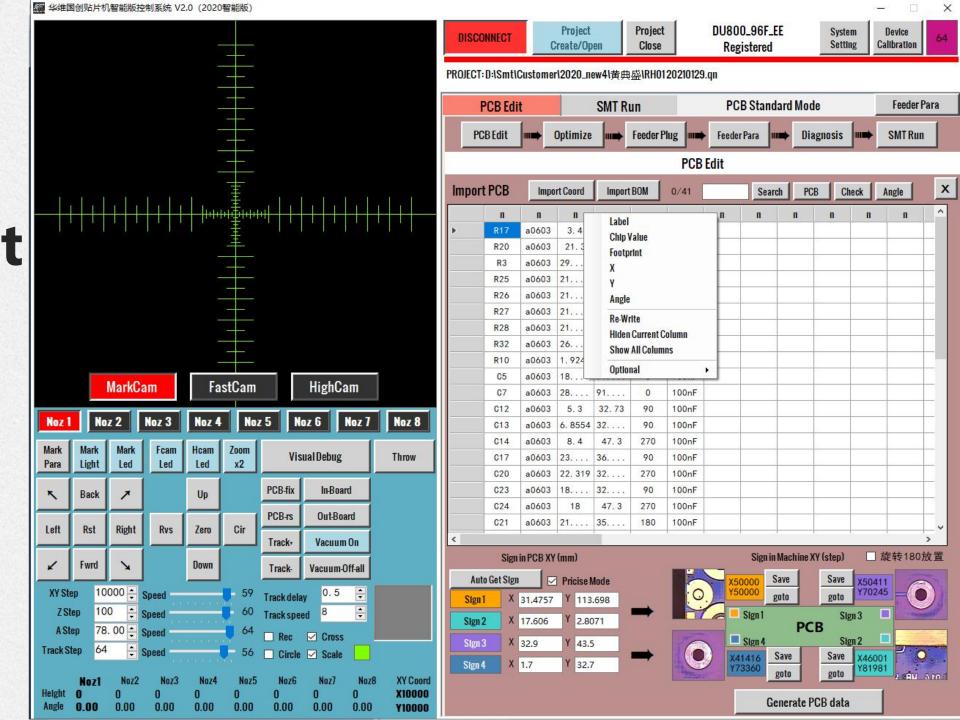
#### **Start mounting**

After a short manual adjustment and efficient automatic programming, the process quickly enters the first board trial, then you can start mass production if it runs smoothly.



#### Automatic Assignment

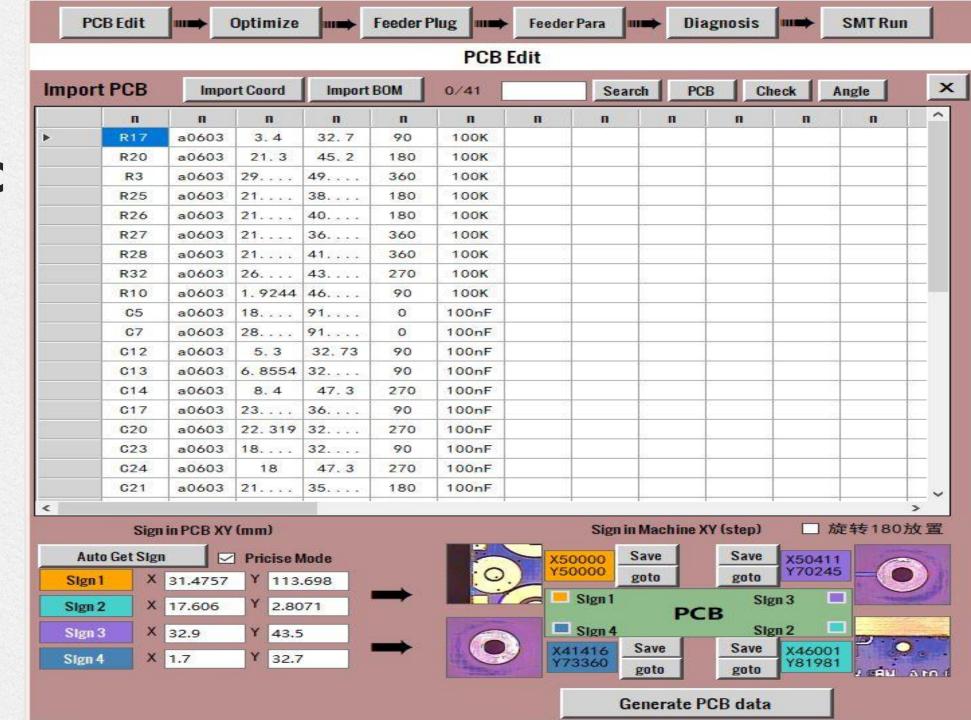
of Mark Points





#### **Automatic Creation**

of Mounting Program After Manually Importing the File of Coordinates





## One-click

**Intelligent Optimization of Mounting Program** 

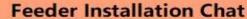
#### 分类设置 优化生成贴装列表

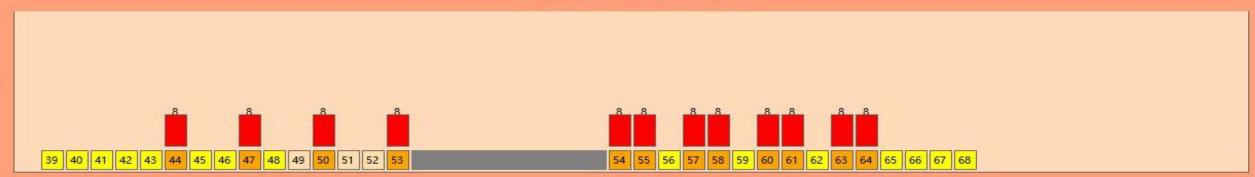
来自封装库	料槽吸嘴禁用设置	□ 开启备用吸嘴	一键生成	本地料站库
删除选定	从其他工程导入料站号	2/2	一班王队	优化结果

	켗号	封装	数量	供料	料站号	多组供料	吸嘴	同取容 差 (毫米)	相机	视觉算法	识别模式	隆速 搬运	高度(毫米)
	2	402	48	CL8-4	自动	1	502	0	快速相机	标准视觉	二		0
<b>&gt;</b>	5	LQFP1	1	料盘	自动	1	505	0	高清相机	标准视觉	精	<b>V</b>	0



## **Automatic Optimization for the Layout of Nozzles and Feeders**









# **Applicable Components**

\*0201, 0402, 0603, 0805, 120 6, diode, triode, SOT and QFP, BGA with lead pitch ≥ 0.3mm (subject to dimension of 40\*40 mm and lead center distance 0.5mm) etc.

## Honors

With the development of intelligent motion control system, visual recognition system, image processing system and other core technologies, our patch technology is becoming more and more mature.

In terms of hardware manufacturing, the core parts are imported brands to ensure more stable, reliable and long-term product performance. After winning a variety of invention patents, utility model patents and software copyright, the current mounting standard has reached the international level.

We not only have a stable customer base in China, but also get more and more favor overseas.







































Air Pressure: range of 0.55Mpa-0.65Mpa

Air Quantity: according to the scale of production line

Air Condition: oil water removal

Voltage: 220V for pick and place machine

380V for reflow oven

Temperature:  $17^{\circ}\text{C} \sim 28^{\circ}\text{C}$ 

Humidity:  $45\% \sim 70\%$ RH





Customers in North of China

## **Customers in East of China**





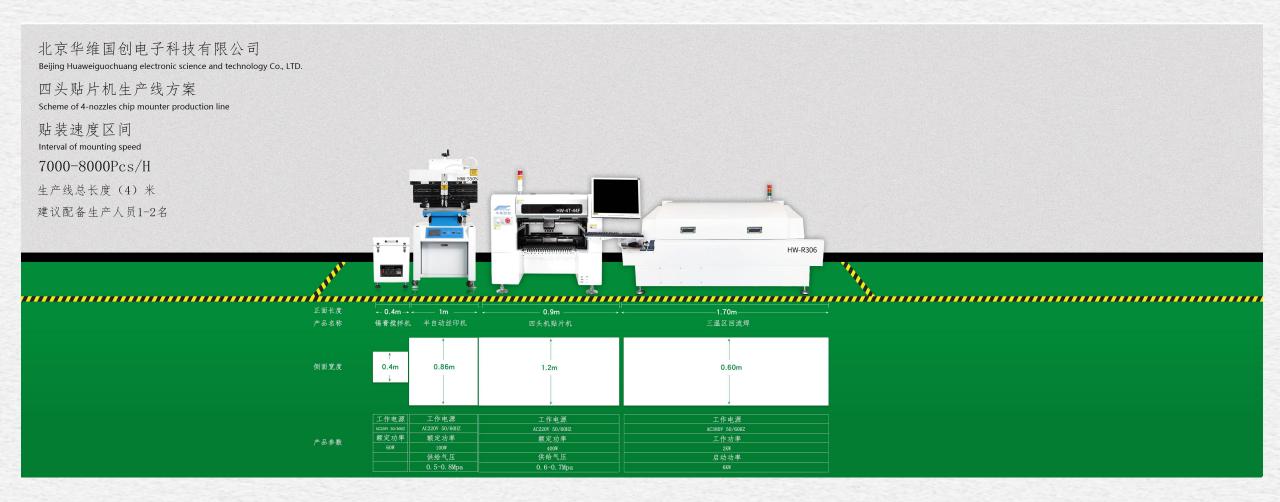




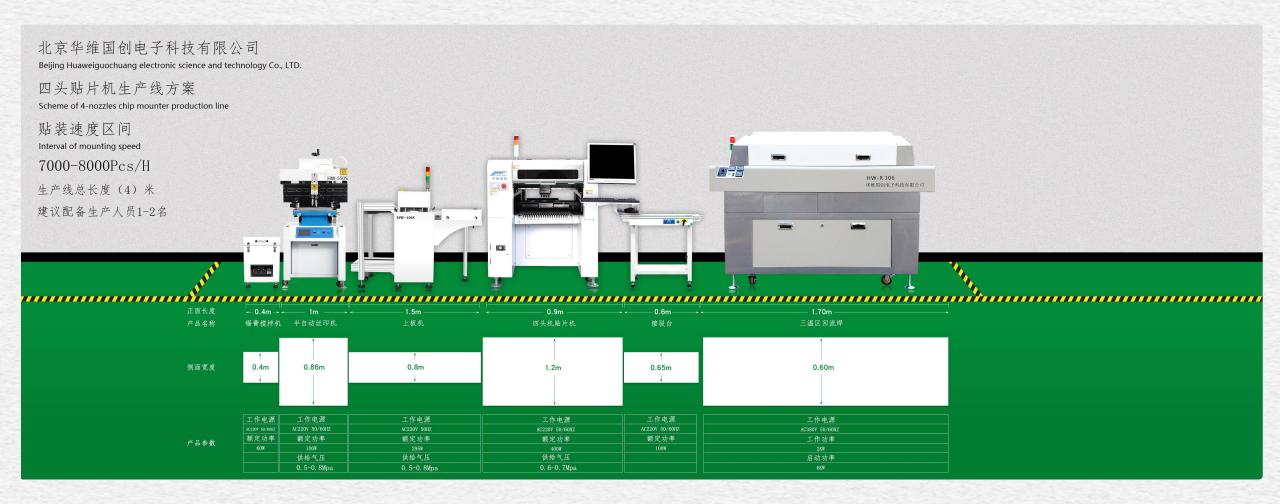
Customers in South of China & Overseas

# Common Production Line Configuration

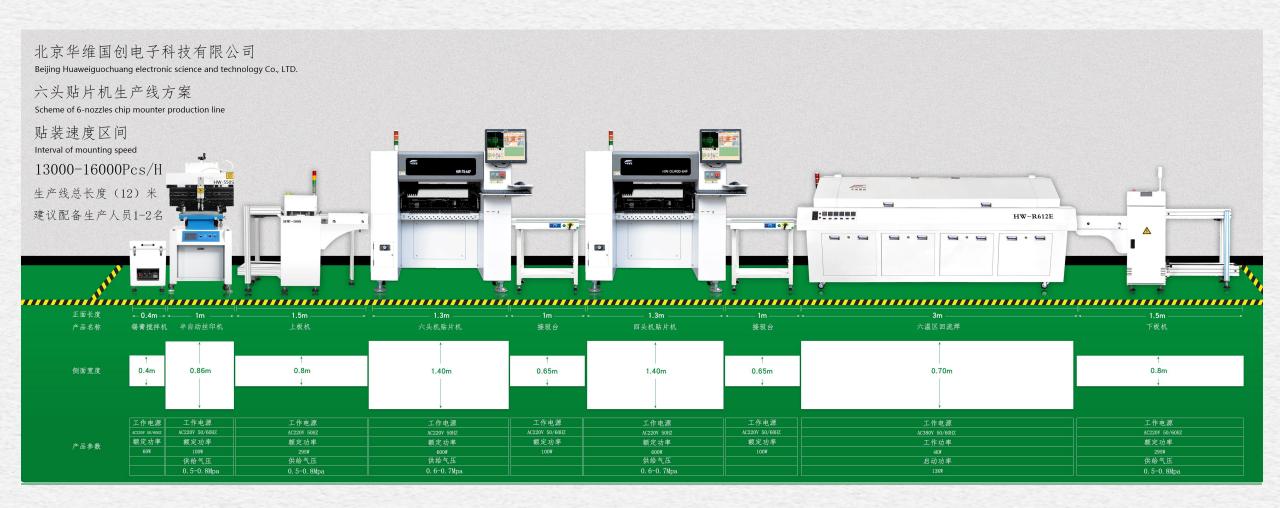
The production line will be different according to different mounting needs, the following is for reference only



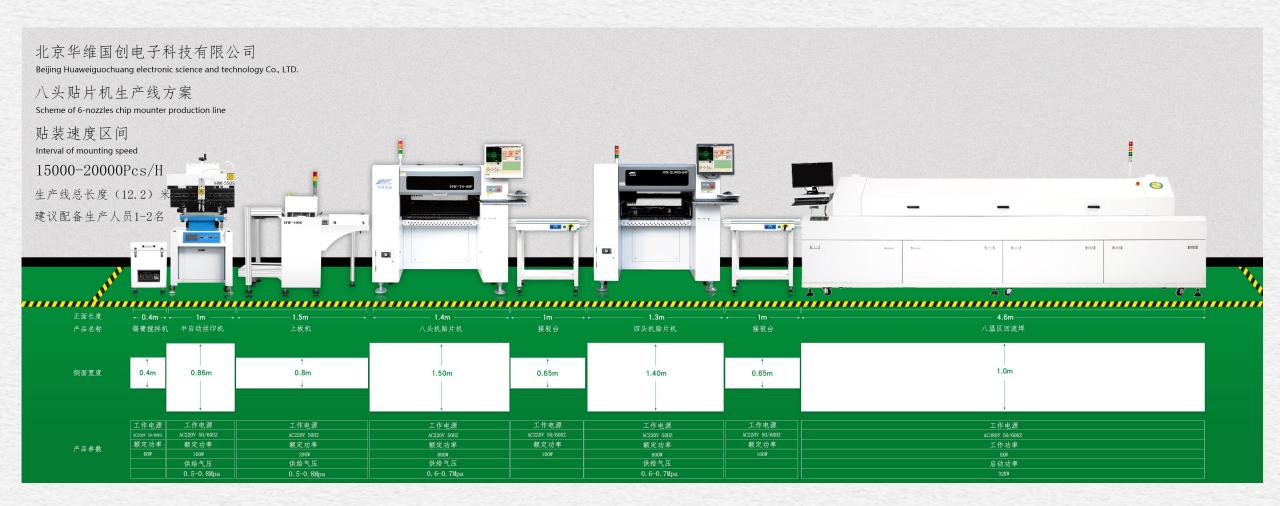
A production line plan which combines an four-head machine and a reflow oven with three heating zones



A production line plan which combines an four-head machine and a reflow oven with three heating zones



A production line plan which combines an eight-head machine, an independent four-head machine and a reflow oven with eight heating zones



A production line plan which combines an eight-head machine, an independent four-head machine and a reflow oven with eight heating zones

# **Order Process**

Understand customers' demand, quotation, negotiation and contract signing

## **Order Process**



#### **Visit the Exhibition Hall**

Carry materials for actual mounting test.



### Make a Plan

According to each custo -mer's mounting needs, make a corresponding plan to the mounting production line.



## **Sign the Contract**

Finalize the plan and sign the order agreement.



## **Product Delivery**

Door to door installation training service.

The R & D Department of the company is in Beijing with offices in Hangzhou and Shenzhen. In addition, we have a wide range of domestic users, and Based on the international market, we have a professional foreign trade sales team, our international market share is growing year by year.

Facing the market, we do not inflate parameters, and do not exaggerate the publicity; Facing the customers, we are practical and responsible for the products.

The pick and place machine produced by HuaweiGuochuang is high-end equipment used in electronic processing industry, and is mechatronics equipment which integrates motion system and software control system. Its main function is to mount the components on the circuit board. Product design is aimed at user groups who are in need of batch processing, and in order to achieve 24-hour non-stop work and continuous profitability of products, we consider the long-term non-stop work demand from the material selection, life, durability and other aspects.

HuaweiGuochuang is one of the few domestic manufacturers with R & D capability. We have been engaged in SMT equipment manufacturing for ten years. Company R & D team: Software Engineer, architect, algorithm engineer, with more than 10 years of SMT R & D experience under master's degree.







# Thank you

## for your attention to HuaweiGuochuang

HuaweiGuochuang takes scientific and technological innovation as its core competitiveness, aiming to realize the full intelligence of SMT production line and "zero" interval line change which means the maximum reduction of PCB switching time.

We have strict requirements on products, and will continues to follow up, develop and upgrade SMT equipment more suitable for industrial production, so as to meet different production needs and help each partner's long-term development.

Our contact information: +86-15931673319 Mr. LIU





